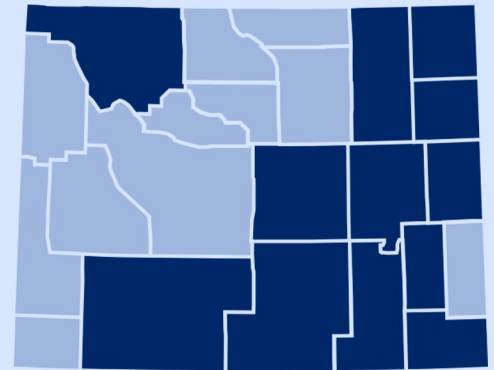


The purpose of the WSCN Growth Capital Program is to **create jobs by helping businesses access capital.**

**Business capital can be easy to obtain** with Wyoming Smart Capital Network. WSCN can purchase 25% (up to 50% in qualifying rural communities) of the total loan amount and subordinating its interest to the participating lending institution, which increases a borrower's lending capability. The participating bank will service the loan as they normally would.

WSCN's Management Team has extensive experience in building and managing successful development loan programs.

Funding available statewide



Union wages required for construction projects

## Eligibility Requirements

- Business or Non-profit is located in Wyoming
- Business or Non-profit has fewer than 750 employees
- Borrower or relative is not an executive officer, director, or principal shareholder of the participating lender
- Developer projects, residential real estate and purchase goodwill/bluesky are ineligible

## Use of Funds + Terms

- Business loans for working capital, equipment, construction (see map), real estate acquisition + more
- Maximum loan participation amount is \$1 million
- Funds cannot be used for refinancing existing bank debt, change of ownership, owner reimbursement, delinquent taxes, passive or investment real estate speculative activities, or other uses prohibited by WSCN
- Maximum term is ten years
- WSCN fee is typically 1% or less of the loan amount based on underwriting

## Contact

307-315-8832

[www.wyosmartcapital.com](http://www.wyosmartcapital.com)

Sam Weinstein  
Development Loan Officer  
[sweinstein@dcnteam.com](mailto:sweinstein@dcnteam.com)  
307-315-8832

**208**  
PROJECTS

OVER **\$30** MM DEPLOYED  
IN CREDIT SUPPORT

**1026**  
JOBS CREATED

**\$25.4** MM  
IN WAGES CREATED

[WyoSmartCapital.org](http://WyoSmartCapital.org)

## How to get started

Contact your current lender. If your lending institution is a WSCN program participant, your loan officer will go through the loan qualification process with you and apply on your behalf. If your lender is not a program participant, or is unaware of the program, please contact us directly to enroll your bank in the program. The program is offered on a first-come, first-served basis to qualified small business borrowers. Loans must meet your lender's credit underwriting criteria. The Program increases the collateral coverage for your loan, improving its credit quality.

## Participating Lenders



## FAQs

**Q:** What benefit does WSCN provide to small business borrowers?

**A:** The WSCN loan programs allow borrowers to access the capital needed to startup or expand operations. A WSCN participated loan provides access to bank financing and gives borrowers an opportunity to preserve working capital. Proposals can be approved and funded within 2 weeks.

**Q:** What do I need to do for WSCN to consider my proposal?

**A:** WSCN communicates mainly with its network of lenders and would be happy to refer you to those bankers in your area. Small business borrowers would need a bank to take the lead on the project. WSCN would be brought into the discussion at the bank's request.

**Q:** How does the process work to consider, approve and fund a project?

**A:** The banker submits a credit memorandum and a signed WSCN borrower application. WSCN reviews the information and will have a follow-up discussion with the banker within one week. If the project is approved by its credit committee, WSCN will send its document packet (Commitment Letter, Participation Certificate, Certification of Loan Parties and Lender Certification) to the banker. One week prior to closing the loan, the banker communicates the closing date and provides drafts of the loan documents. WSCN, its compliance officer, and legal counsel then review the project and ensure eligibility prior to approval. Funds are wired the day of closing to the bank to purchase the participation in the small business loan.